



*MLZ Coding, LLC founded in 2016, is the collaboration of deeply experienced physician practice healthcare and coding professionals. The team represents over 90 years of EM physician coding expertise. This team also builds on deep regulatory and compliance expertise blended with a high caliber Philippines-based coding group. Our seasoned leaders orchestrate a superb training and QA approach to assure accuracy and compliance. Our reporting and coaching assists providers in enhancing their documentation.*

**Key Features:**

- A suspend management workflow assures efficiency and provides feedback to providers,
- QA is routinely performed on 10% of charts,
- Over 80% of our Coders have a formal medical background, e.g. nursing, making them more effective in chart review and understanding documentation,
- Secure interface compatibility assures real-time data availability,
- Customized reporting is completed with your billing provider.
- Fully insured via Errors and Omissions (E&O) policy.
- Your client representative will be one of the Team leaders based in Jacksonville, FL, and available at your convenience.

**Why Outsource with MLZ?**

- We specialize in coding, have honed our training and delivery processes and maintain relationships to assure regulatory compliance.
- Our accuracy is >95%.
- Our QA team and workflow processes assure efficiency and cost-effectiveness. Your client representative is an experienced US-based certified coder with deep process experience available at your convenience.

**What type of relationship is best for you?**

- MLZ is eager to earn the privilege of being your primary coding partner. We recognize that your needs may involve auditing or specific projects. We are fully equipped to help you in any of these scenarios.
- Our experienced team leaders are seasoned auditors, process improvement professionals, RCM experts and available to help you trouble-shoot underperformance and develop/implement alternatives to improve cash flow.

We appreciate your interest and look forward to discussing your needs and how we may exceed your expectations.

**MLZ Coding, LLC Business Contact:**

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## **MLZ Coding Team Leaders:**

### **Marjorie L Zink, CPC**

Ms. Zink has been working in the medical coding and auditing field for over 22 years and achieved her certified professional Coder (CPC) in 1998. She has worked in a variety of practice settings and has particular expertise in coding and auditing for Emergency Room Physicians, Urgent Care Physicians, Hospitalists and Emergency Department Facility coding. Ms. Zink has deep experience in training Medical coders for over 20 years. She has collaborated in performing feasibility studies on site as well as remotely. Ms. Zink has served as the Managing Partner for MLZ Coding, LLC for the last 2 years and prior to that worked as an Assistant Medical Coding Manager. She attended Columban College in the Philippines achieving a Bachelor of Science in Commerce, majoring in Accounting. She has been an active member of AAPC since 1998.

### **Lisa Floyd**

Lisa C. Floyd is a seasoned healthcare executive with over thirty years of Emergency Medicine coding, billing and revenue management experience. She has worked with hospitals and Emergency Medicine physician groups to compliantly manage revenue through excellent coding and statistical process control. Ms. Floyd has held several executive level positions, including, previously the role of Chief Operating Officer for Martin Gottlieb and Associates (MGA), a leading provider of Emergency Physician coding and billing. Several years ago she accepted the challenge to start an ED Facility Coding service and has led it to financial and compliant success. She managed a multi-client ICD-10 preparedness plan as well as other executive level projects that relate directly to Facility Coding. Ms. Floyd has partnered to train and develop MLZ Coding since 2017.

### **Dan Kirkpatrick, MHA, FACHE**

Mr. Kirkpatrick is a seasoned healthcare administrator and Founder of Partners in Improvement, LLC. Dan partners with Ms. Zink in operating MLZ Coding. Prior work experience in Public Accounting, Administrative roles in hospitals (for profit, not-for-profit, specialty medical-surgical and behavioral health) and extensive Physician Practice Management for medical practices (primary care, specialty and hospital-based) provide him sensitivity to the complex issues confronting healthcare providers. His expertise and experience in revenue cycle management rounds out this leadership team very successfully.

Mr. Kirkpatrick holds a BA in Psychology from the College of Wooster and an MHA from The Ohio State University. He has extensive experience in serving healthcare providers throughout the United States and is actively involved in managing and coordinating consulting services.

Please visit [Hospital Executives Guide 2nd Edition](#) for more information on Mr. Kirkpatrick and Dr. Jensen's recently published 2nd Edition book