

BACKGROUND AND QUALIFICATIONS:

Daniel G. Kirkpatrick, MHA, FACHE

With more than 30 years of healthcare management experience in Consulting, Staff and Administrator roles, Mr. Kirkpatrick directs and implements operational enhancements at consulting client sites. As the founder and Managing Partner for Partners in Improvement, Dan leads, and is instrumentally involved in, all client engagements.

Mr. Kirkpatrick works with physician groups and hospitals to improve service, enhance the bottom line and expand market share. With Partners in Improvement team, he has led projects to redesign physician compensation plans, improve patient throughput and satisfaction, improve financial performance through managed care negotiations and streamlining expenses, e.g. resource utilization to improve productivity. Mr. Kirkpatrick has entered into a preferred relationship with Martin Gottlieb and Associates and works extensively with the Gottlieb management team to provide practice management services including payroll and accounting.

Mr. Kirkpatrick served over seven years as VP, Operations with BestPractices, Inc. In this role he coordinated all operational activities with site Emergency Department Medical Directors in meeting operational/financial goals, as well as enhancing Service, Leadership, Safety and Sustainability performance. Prior work experience in Public Accounting, Administrative roles in hospitals (for profit, not-for-profit, specialty medical-surgical and behavioral health) and extensive Practice Management for medical practices (primary care, specialty and hospital-based) provide him sensitivity to the complex issues confronting healthcare providers.

Mr. Kirkpatrick holds a BA in Psychology from the College of Wooster and an MHA from The Ohio State University. He has extensive experience in serving healthcare providers throughout the United States and is actively involved in managing and coordinating consulting services.

Please visit [Hospital Executives Guide 2nd Edition](#) for more information on Mr. Kirkpatrick and Dr. Jensen's recently published 2nd Edition book, [The Hospital Executive's Guide to Emergency Department Management.](#), visit [Emergency Department Leadership and Management TEXTBOOK](#), for a coauthored chapter on staffing and please visit [Hospital Executives Guide UCC and FSEDs](#) for more information on Mr. Kirkpatrick and Dr. Boyle's book on Urgent Care Centers and Free Standing Emergency Departments.